



## Logistics Monthly Update

Key logistics indicators were mixed during Feb-22; Cargo volumes at major ports fell, led by Iron ore and Coal; IR freight loading growth decent, on higher loading of Coal, Food Grains and Fertilizers; E-way bill generation growth was moderate; Toll collection numbers continue to remained healthy; Diesel consumption fell on YoY

**Cargo volume at major ports declined for the 4th month in a row during Feb-22; Volume fell ~4.5% YoY led by decline in Iron Ore, Coking Coal and Thermal Coal**

- Cargo volumes at India's 12 major ports declined for the fourth consecutive month during the month of Feb-22, registering a fall of ~2.7 mn tn or ~4.5% YoY at ~58.5 mn tn (vs ~61.2 mn tn). On compared to pre-covid level, i.e. Feb-20, the volume was higher by ~2%.
- The decline in volume was led by Iron Ore/ Coking Coal/ Thermal Coal, which registered a fall of -33.3%/ -15.9%/ -13.8% YoY at 4.0/ 4.4/ 7.2 mn tn, respectively. The commodities, which registered negative growth, accounted for ~32% (vs ~38%) of total volume. The Container volume, with a share of ~23% (vs ~22%), declined marginally by ~0.4% YoY at ~13.4 mn tn.
- The volume for POL, which has 1/3 share in total volume, increased by ~6% YoY at ~18.5 mn tn. The volume for Other Misc. Cargo/ Raw Fertilizers grew by 2.5%/ 0.2% at 7.3/ 0.7 mn tn, respectively. The three commodities contributed ~45% (vs ~39%) to the total volume.
- The YTD-FY22 (Apr-Feb) volume was up by ~7.8% YoY at ~650.5 mn tn against ~603.7 mn tn YoY. On compared to pre-covid period, volume stood higher by ~11.1%. Within total, Container volume grew by ~19.3% YoY at 152.7 mn tn.

### IR Freight loading up ~6.6% YoY led by Coal, Food Grains and Fertilizers

- The freight loading at Indian Railways (IR) grew ~6.6% YoY at ~119.7 mn tn during Feb-22, mainly due to higher loading of commodities like Coal/ Food Grains/ Fertilizers by 11.7%/ 62.2%/ 11.9% at 55.7/ 6.5/ 3.8 mn tn, respectively.
- The volume for commodities like Iron Ore/ Other goods/ Cement declined by -8.1%/-5.5%/-1.1% YoY at 13.7/ 10.1/ 12.4 mn tn, respectively.
- The container volume at IR registered an increase of 6.3% YoY at 6.2 mn tn, led by 23.1% YoY growth in domestic container volume at 1.6 mn tn.
- The freight earnings for Feb-22 stood up by 10.2% YoY at Rs 123 bn; Freight revenue/ mn tn improved by 3.4% YoY during the month at Rs 1024 mn/ mn tn.
- The YTD-FY22 freight loading at IR was up by 16% YoY at 1,278.9 mn tn; on compared to pre-covid period, i.e., YTD-FY20, the volume was up by 15.5% YoY.

### Moderate growth in Eway bill generation; toll collection trend continue to remain strong; diesel consumption marginally down during Feb-22

- Eway bill generation numbers stood at ~66.1 mn, registering a moderate increase of ~3.5% YoY, led by intrastate numbers, which grew ~5.1% YoY at ~40 mn. On mom, Eway bill generation fell by ~4%.
- FASTags toll collection growth continues to remain strong; registered a growth of 42% YoY at Rs 36.3 bn for the month of Feb-22.
- Diesel consumption for Feb-22 fell ~0.9% YoY & 2.2% MoM at 6.5 mn tn. Compared to pre-covid level, the consumption was down by ~9.1% YoY.

Table 1: Cargo Volume at Major Ports & IR Freight Loading – YTD & Feb-22 (In Mn Tn)

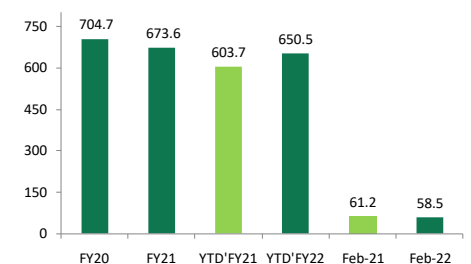
| In Mn Tn                     | YTD-FY21       | YTD-FY22       | %Ch YoY     | Feb-21       | Feb-22       | %Ch YoY     |
|------------------------------|----------------|----------------|-------------|--------------|--------------|-------------|
| <b>Cargo Volume at Major</b> |                |                |             |              |              |             |
| P.O.L. (Crude, Prod.,)       | 186.1          | 201.2          | 8.1         | 17.4         | 18.5         | 6.0         |
| Iron Ore (Incl. Pellets)     | 62.9           | 45.4           | -27.8       | 6.0          | 4.0          | -33.3       |
| Thermal Coal                 | 70.5           | 86.3           | 22.4        | 8.3          | 7.2          | -13.8       |
| Coking Coal                  | 48.6           | 45.3           | -6.8        | 5.2          | 4.4          | -15.9       |
| Containers (Tonnage)         | 128.0          | 152.7          | 19.3        | 13.7         | 13.4         | -1.9        |
| <b>Total</b>                 | <b>603.7</b>   | <b>650.5</b>   | <b>7.8</b>  | <b>61.2</b>  | <b>58.5</b>  | <b>-4.5</b> |
| <b>IR Freight Loading:</b>   |                |                |             |              |              |             |
| Coal for steel plants        | 47.6           | 51.5           | 8.3         | 4.7          | 4.6          | -3.0        |
| Coal for thermal plants      | 193.5          | 244.4          | 26.3        | 20.4         | 23.8         | 16.7        |
| Imported coal                | 77.4           | 82.9           | 7.1         | 7.7          | 6.9          | -10.2       |
| Pig Iron & Finished Steel    | 52.7           | 61.8           | 17.2        | 5.3          | 5.4          | 1.5         |
| Iron Ore for exports         | 22.3           | 7.0            | -68.5       | 2.4          | 0.5          | -78.2       |
| Iron Ore for steel plants,   | 120.1          | 145.7          | 21.4        | 12.5         | 13.2         | 5.3         |
| Cement & clinker             | 105.7          | 123.3          | 16.7        | 12.5         | 12.4         | -1.1        |
| Food grains                  | 59.2           | 66.7           | 12.7        | 4.0          | 6.5          | 62.2        |
| Fertilizers                  | 51.5           | 45.7           | -11.2       | 3.4          | 3.8          | 11.9        |
| Container (Domestic+EXIM)    | 56.7           | 67.3           | 18.9        | 5.9          | 6.2          | 6.3         |
| <b>Total</b>                 | <b>1,102.6</b> | <b>1,278.9</b> | <b>16.0</b> | <b>112.3</b> | <b>119.7</b> | <b>6.6</b>  |

Source: Indian Port Association, IR, SMIFS Research

| Key Logistics Indicators (Feb-22) | YoY trend |
|-----------------------------------|-----------|
| Cargo volume at major ports       | ↓ -4.5%   |
| Container volume at major ports   | ↓ -1.9%   |
| Indian Railway Freight Loading    | ↑ +6.6%   |
| IR Domestic Container volume      | ↑ +23.1%  |
| IR EXIM Container volume          | ↑ +1.5%   |
| E-Way Bill generation             | ↑ +3.5%   |
| Diesel consumption                | ↓ -0.9%   |
| Toll collection                   | ↑ +42%    |

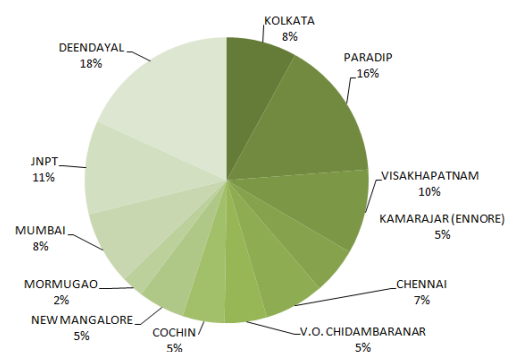
\*Source: IPA, IR, GSTN, NPCL, SMIFS Research

Fig 1: Cargo Volume at Major Ports (Mn Tn)



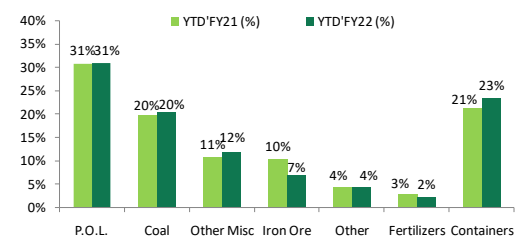
Source: Indian Port Association, SMIFS Research

Fig 2: Port-wise %share of cargo volume (YTD'FY22)



Source: Indian Port Association, SMIFS Research

Fig 3: Commodity-wise %share of cargo volume (YTD'FY22)



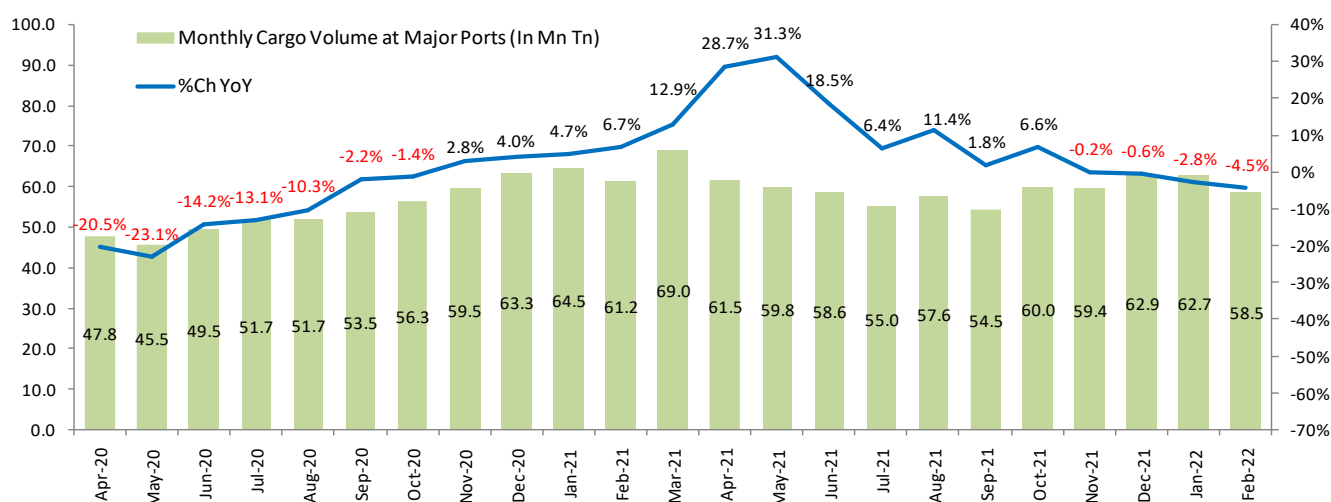
Source: Indian Port Association, SMIFS Research

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**Fig 4: Cargo Volume trend at Major Ports (In Mn Tn)**


Source: Indian Port Association, SMIFS Research

**Table 2: Port-wise, Commodity-wise Cargo Volume at Major Ports for Feb-22**

| Port/ Commodities<br>(In Mn Tn) | P.O.L.<br>(Crude, Prod., LPG/LNG) | Other Liquids | Iron Ore Incl. Pellets | Fertilizers |            | Coal            |                 | Containers  |               | Other Misc. Cargo | TOTAL       |
|---------------------------------|-----------------------------------|---------------|------------------------|-------------|------------|-----------------|-----------------|-------------|---------------|-------------------|-------------|
|                                 |                                   |               |                        | FIN.        | RAW        | Thermal & Steam | Coking & Others | Tonnage     | TEUs (Mn Nos) |                   |             |
| KOLKATA                         | 0.9                               | 0.4           | 0.0                    | 0.0         | 0.1        | -               | 2.0             | 0.9         | 0.1           | 1.0               | 5.3         |
| PARADIP                         | 3.2                               | 0.2           | 1.7                    | -           | 0.4        | 3.1             | 1.0             | 0.0         | 0.0           | 0.7               | 10.2        |
| VISAKHAPATNAM                   | 1.1                               | 0.2           | 1.1                    | 0.1         | 0.1        | 0.8             | 0.4             | 0.7         | 0.0           | 0.8               | 5.4         |
| KAMARAJAR(ENNOR                 | 0.4                               | 0.0           | -                      | -           | -          | 1.6             | 0.3             | 0.8         | 0.0           | 0.3               | 3.4         |
| CHENNAI                         | 1.1                               | 0.1           | -                      | -           | 0.0        | -               | -               | 2.5         | 0.1           | 0.3               | 4.1         |
| V.O.CHIDAMBARAN                 | 0.0                               | 0.1           | -                      | 0.0         | 0.1        | 0.5             | 0.1             | 1.2         | 0.1           | 0.3               | 2.4         |
| COCHIN                          | 2.0                               | 0.0           | -                      | -           | 0.0        | -               | -               | 0.8         | 0.1           | 0.1               | 3.1         |
| NEW MANGALORE                   | 2.2                               | 0.2           | 0.5                    | 0.1         | 0.0        | 0.1             | 0.0             | 0.2         | 0.0           | 0.1               | 3.5         |
| MORMUGAO                        | 0.0                               | 0.0           | 0.3                    | 0.0         | -          | 0.2             | 0.6             | 0.0         | 0.0           | 0.4               | 1.6         |
| MUMBAI                          | 3.1                               | 0.1           | 0.4                    | -           | 0.0        | 0.0             | -               | 0.0         | 0.0           | 1.0               | 4.6         |
| J.N.P.T.                        | 0.2                               | 0.2           | -                      | -           | -          | -               | -               | 5.5         | 0.5           | 0.1               | 6.1         |
| DEENDAYAL                       | 4.2                               | 0.8           | 0.1                    | 0.3         | 0.0        | 0.8             | -0.0            | 0.7         | 0.0           | 2.1               | 9.0         |
| <b>ALL PORTS</b>                | <b>18.5</b>                       | <b>2.3</b>    | <b>4.0</b>             | <b>0.7</b>  | <b>0.7</b> | <b>7.2</b>      | <b>4.4</b>      | <b>13.4</b> | <b>0.9</b>    | <b>7.3</b>        | <b>58.5</b> |

Source: Indian Port Association, SMIFS Research

**Table 3: Port-wise, Commodity-wise Cargo Volume for YTD'FY22**

| Port/ Commodities<br>(In Mn Tn) | P.O.L.<br>(Crude, Prod., LPG/LNG) | Other Liquids | Iron Ore Incl. Pellets | Fertilizers |            | Coal            |                 | Containers   |               | Other Misc. Cargo | TOTAL        |
|---------------------------------|-----------------------------------|---------------|------------------------|-------------|------------|-----------------|-----------------|--------------|---------------|-------------------|--------------|
|                                 |                                   |               |                        | FIN.        | RAW        | Thermal & Steam | Coking & Others | Tonnage      | TEUs (Mn Nos) |                   |              |
| KOLKATA                         | 9.6                               | 5.1           | 0.9                    | 0.5         | 0.4        | 0.1             | 14.0            | 10.8         | 0.7           | 11.1              | 52.5         |
| PARADIP                         | 31.6                              | 1.8           | 17.9                   | 0.3         | 4.5        | 27.0            | 12.5            | 0.2          | 0.0           | 8.0               | 103.8        |
| VISAKHAPATNAM                   | 12.8                              | 1.9           | 13.1                   | 1.1         | 1.4        | 8.2             | 4.5             | 7.9          | 0.5           | 11.4              | 62.2         |
| KAMARAJAR(ENNOR                 | 4.5                               | 0.1           | -                      | -           | -          | 17.1            | 2.0             | 8.4          | 0.4           | 2.6               | 34.7         |
| CHENNAI                         | 10.4                              | 1.0           | -                      | -           | 0.2        | -               | 0.0             | 28.6         | 1.5           | 3.8               | 44.1         |
| V.O.CHIDAMBARANA                | 0.3                               | 0.9           | 0.0                    | 0.3         | 0.7        | 6.8             | 4.2             | 14.1         | 0.7           | 3.4               | 30.8         |
| COCHIN                          | 19.9                              | 0.5           | -                      | -           | 0.3        | -               | -               | 9.4          | 0.7           | 1.2               | 31.3         |
| NEW MANGALORE                   | 21.2                              | 2.1           | 3.7                    | 0.4         | 0.1        | 3.0             | 0.4             | 2.1          | 0.1           | 1.6               | 34.7         |
| MORMUGAO                        | 0.5                               | 0.2           | 2.9                    | 0.1         | -          | 1.5             | 6.9             | 0.2          | 0.0           | 4.3               | 16.5         |
| MUMBAI                          | 33.4                              | 1.5           | 6.1                    | 0.3         | 0.2        | 4.4             | 0.3             | 0.2          | 0.0           | 7.6               | 54.0         |
| J.N.P.T.                        | 2.9                               | 2.6           | -                      | -           | -          | -               | -               | 62.8         | 5.2           | 0.8               | 69.1         |
| DEENDAYAL                       | 54.1                              | 10.1          | 0.7                    | 3.7         | 0.3        | 18.2            | 0.5             | 7.9          | 0.4           | 21.3              | 116.9        |
| <b>ALL PORTS</b>                | <b>201.2</b>                      | <b>27.8</b>   | <b>45.4</b>            | <b>6.6</b>  | <b>8.0</b> | <b>86.3</b>     | <b>45.3</b>     | <b>152.7</b> | <b>10.2</b>   | <b>77.2</b>       | <b>650.5</b> |

Source: Indian Port Association, SMIFS Research

**Table 4: Volume at Major Ports - Commodity-wise for YTD-FY22 & Feb-22**

| (In Mn Tn)                            | YTD                        | %Ch          | YTD          | %Ch          | Feb-21      | Feb-22      | %Ch          |
|---------------------------------------|----------------------------|--------------|--------------|--------------|-------------|-------------|--------------|
|                                       | FY21                       | YoY          | FY22         | YoY          |             |             | YoY          |
| <b>P.O.L. (Crude, Prod., LPG/LNG)</b> | <b>186.1</b>               | <b>-5.9</b>  | <b>201.2</b> | <b>8.1</b>   | <b>17.4</b> | <b>18.5</b> | <b>6.0</b>   |
| <b>Other Liquids</b>                  | <b>25.6</b>                | <b>3.7</b>   | <b>27.8</b>  | <b>8.5</b>   | <b>2.8</b>  | <b>2.3</b>  | <b>-18.5</b> |
| <b>Iron Ore Incl. Pellets</b>         | <b>62.9</b>                | <b>39.7</b>  | <b>45.4</b>  | <b>-27.8</b> | <b>6.0</b>  | <b>4.0</b>  | <b>-33.3</b> |
| <b>Fertilizers</b>                    | <b>Finished</b>            | <b>10.1</b>  | <b>6.6</b>   | <b>-34.4</b> | <b>1.0</b>  | <b>0.7</b>  | <b>-33.9</b> |
|                                       | <b>Raw</b>                 | <b>7.1</b>   | <b>8.0</b>   | <b>13.8</b>  | <b>0.6</b>  | <b>0.7</b>  | <b>16.7</b>  |
| <b>Coal</b>                           | <b>Thermal &amp; Steam</b> | <b>70.5</b>  | <b>86.3</b>  | <b>22.4</b>  | <b>8.3</b>  | <b>7.2</b>  | <b>-13.8</b> |
|                                       | <b>Coking &amp; Others</b> | <b>48.6</b>  | <b>45.3</b>  | <b>-6.8</b>  | <b>5.2</b>  | <b>4.4</b>  | <b>-15.9</b> |
| <b>Containers</b>                     | <b>Tonnage</b>             | <b>128.0</b> | <b>152.7</b> | <b>19.3</b>  | <b>13.7</b> | <b>13.4</b> | <b>-1.9</b>  |
|                                       | <b>TEUs</b>                | <b>8.6</b>   | <b>10.2</b>  | <b>19.7</b>  | <b>0.9</b>  | <b>0.9</b>  | <b>-1.2</b>  |
| <b>Other Misc. Cargo</b>              | <b>64.8</b>                | <b>9.3</b>   | <b>77.2</b>  | <b>19.1</b>  | <b>6.1</b>  | <b>7.3</b>  | <b>20.1</b>  |
| <b>TOTAL</b>                          | <b>603.7</b>               | <b>3.1</b>   | <b>650.5</b> | <b>7.8</b>   | <b>61.2</b> | <b>58.5</b> | <b>-4.5</b>  |

Source: Indian Port Association, SMIFS Research

**Table 5: Indian Railway Freight Data for YTD-FY22 & Feb-22**

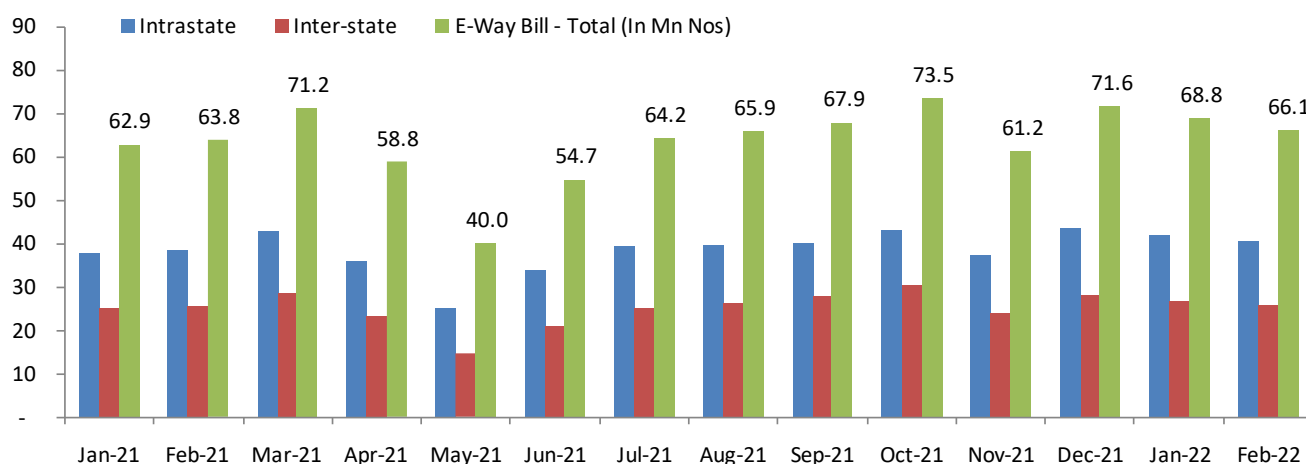
| In Mn Tn                           | Feb-21 | Jan-22 | Feb-22       | % YoY       | % MoM        | YTD'FY21 | YTD'FY22      | % YoY        |
|------------------------------------|--------|--------|--------------|-------------|--------------|----------|---------------|--------------|
| Freight Loading (In Mn Tn)         | 112.3  | 126.8  | <b>119.7</b> | 6.6         | <b>-5.6</b>  | 1102.6   | <b>1278.9</b> | 16.0         |
| Freight Earning (Rs Bn)            | 111    | 129    | <b>123</b>   | 10.2        | <b>-5.1</b>  | 1,061    | <b>1,295</b>  | 22.1         |
| Freight Revenue/ Mn Tn (Rs Mn)     | 990    | 1,019  | <b>1,024</b> | 3.4         | <b>0.5</b>   | 962      | <b>1,012</b>  | 5.2          |
| <b>Break-up: (In Mn Tn)</b>        |        |        |              |             |              |          |               |              |
| Coal                               | 49.8   | 59.3   | <b>55.7</b>  | 11.7        | <b>-6.1</b>  | 483.4    | <b>588.9</b>  | 21.8         |
| RM for steel plants (ex. Ore)      | 2.3    | 2.4    | <b>2.3</b>   | 1.3         | <b>-3.3</b>  | 22.0     | <b>26.4</b>   | 19.8         |
| Pig Iron & Finished Steel          | 5.3    | 6.0    | <b>5.4</b>   | 1.5         | <b>-9.6</b>  | 52.7     | <b>61.8</b>   | 17.2         |
| Iron Ore                           | 14.9   | 15.1   | <b>13.7</b>  | <b>-8.1</b> | <b>-9.5</b>  | 142.3    | <b>152.7</b>  | 7.3          |
| Cement                             | 12.5   | 13.3   | <b>12.4</b>  | <b>-1.1</b> | <b>-6.4</b>  | 105.7    | <b>123.3</b>  | 16.7         |
| Food grains                        | 4.0    | 7.1    | <b>6.5</b>   | 62.2        | <b>-7.8</b>  | 59.2     | <b>66.7</b>   | 12.7         |
| Fertilizers                        | 3.4    | 4.4    | <b>3.8</b>   | 11.9        | <b>-13.6</b> | 51.5     | <b>45.7</b>   | <b>-11.2</b> |
| Mineral Oil                        | 3.5    | 3.8    | <b>3.6</b>   | 2.0         | <b>-5.3</b>  | 39.0     | <b>40.9</b>   | 4.7          |
| Balance other goods                | 10.7   | 11.1   | <b>10.1</b>  | <b>-5.5</b> | <b>-8.4</b>  | 90.2     | <b>105.3</b>  | 16.8         |
| Container services (Domestic+EXIM) | 5.9    | 6.7    | <b>6.2</b>   | 6.3         | <b>-7.6</b>  | 56.7     | <b>67.3</b>   | 18.9         |
| <i>Domestic Containers</i>         | 1.3    | 1.6    | <b>1.6</b>   | 23.1        | <b>-0.6</b>  | 11.0     | <b>15.5</b>   | 41.2         |
| <i>EXIM Containers</i>             | 4.6    | 5.1    | <b>4.6</b>   | 1.5         | <b>-9.7</b>  | 45.7     | <b>51.9</b>   | 13.5         |

Source: Indian Railways, SMIFS Research

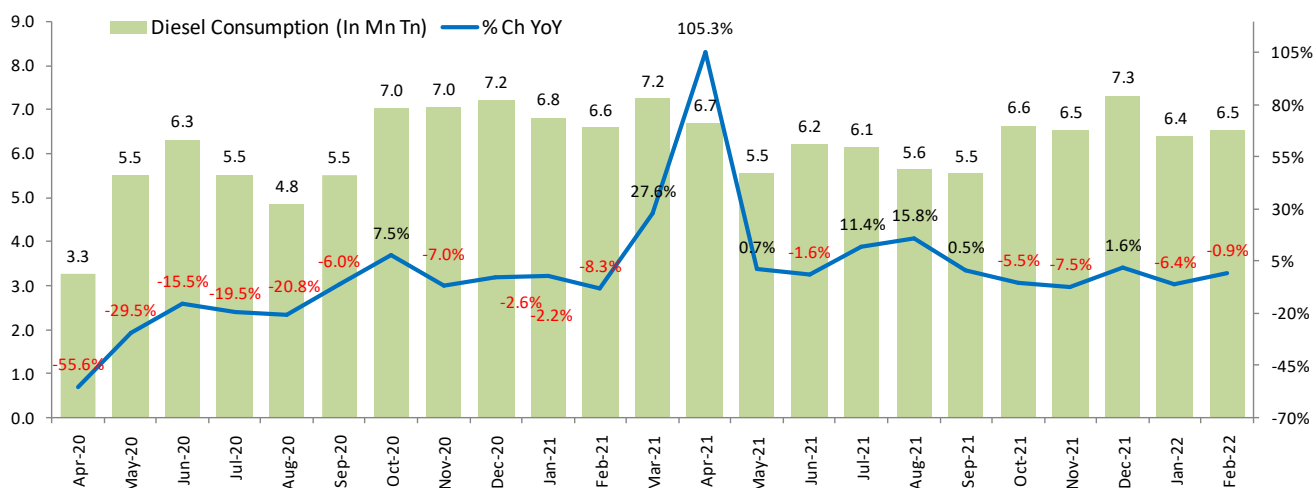
**Table 6: Indian Railway Freight Volume Trend (%Growth YoY)**

| Commodities                        | Apr-21       | May-21      | Jun-21      | Jul-21      | Aug-21       | Sep-21       | Oct-21       | Nov-21       | Dec-21      | Jan-22      | Feb-22      |
|------------------------------------|--------------|-------------|-------------|-------------|--------------|--------------|--------------|--------------|-------------|-------------|-------------|
| Coal                               | 52.0         | 48.5        | 28.1        | 24.0        | 18.6         | 10.6         | 16.7         | 14.8         | 16.5        | 13.8        | 11.7        |
| RM for steel plants (ex. Ore)      | 78.2         | 46.3        | 44.7        | 48.1        | 26.9         | 4.5          | 3.1          | 8.3          | 9.4         | 0.0         | 1.3         |
| Pig Iron & Finished Steel          | 155.0        | 45.9        | 26.1        | 10.5        | 16.1         | 12.7         | 12.3         | 5.5          | <b>-2.1</b> | 1.2         | 1.5         |
| Iron Ore                           | 88.8         | 68.5        | 27.2        | 14.2        | 7.5          | <b>-17.5</b> | <b>-12.7</b> | <b>-6.5</b>  | <b>-8.4</b> | <b>-6.2</b> | <b>-8.1</b> |
| Cement                             | 1,291.9      | 15.0        | 3.4         | 26.5        | 38.6         | 4.6          | 8.0          | <b>-14.8</b> | <b>-3.5</b> | 4.0         | <b>-1.1</b> |
| Food grains                        | <b>-44.1</b> | 14.8        | 9.1         | 7.5         | 10.3         | 2.4          | 25.4         | 19.8         | 10.7        | 51.7        | 62.2        |
| Fertilizers                        | <b>-8.4</b>  | <b>-3.4</b> | 2.8         | <b>-6.3</b> | <b>-21.1</b> | <b>-22.3</b> | <b>-29.4</b> | <b>-16.9</b> | <b>-8.4</b> | <b>-6.5</b> | 11.9        |
| Mineral Oil                        | 57.5         | <b>-3.4</b> | <b>-0.8</b> | 5.8         | 12.1         | 2.8          | 2.3          | 0.8          | <b>-2.1</b> | <b>-5.2</b> | 2.0         |
| Balance other goods                | 182.1        | 35.3        | 3.7         | 10.4        | 30.3         | 7.7          | 15.3         | 10.5         | 10.3        | 0.6         | <b>-5.5</b> |
| Container services (Domestic+EXIM) | 35.5         | 38.6        | 46.2        | 27.5        | 23.7         | 9.8          | 12.2         | 9.6          | 8.9         | 7.3         | 6.3         |

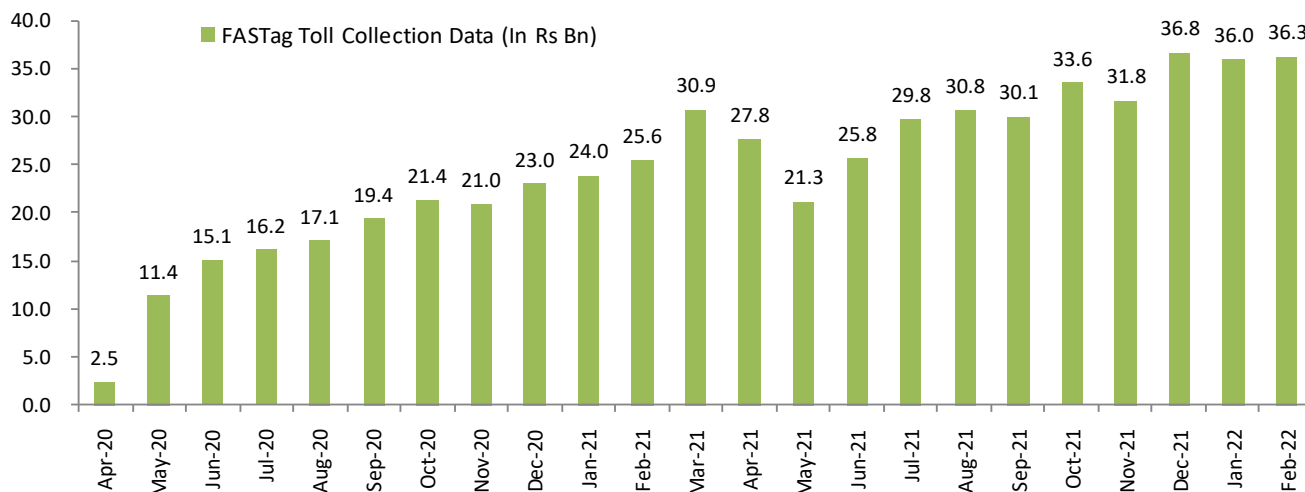
Source: Indian Railways, SMIFS Research

**Fig 5: E-way Bill Generation (In Mn Nos)**


Source: GSTN, SMIFS Research

**Fig 6: Diesel Consumption (In Mn Tn)**


Source: PPAC, SMIFS Research

**Fig 7: FASTag Toll Collection (In Rs Bn)**


Source: NPCI, SMIFS Research

**Table 7: Logistics Companies - Valuation Matrix**

| Sr. No.  | Company Name                   | Industry         | CMP          | Mcap          | PE          | PB          | EV/         | ROE         | ROCE        | D/E        | Promoter    | Consol./ |
|----------|--------------------------------|------------------|--------------|---------------|-------------|-------------|-------------|-------------|-------------|------------|-------------|----------|
|          |                                |                  | (Rs)         | (Rs Mn)       | (x)         | (x)         | EBITDA (x)  | (%)         | (%)         | (x)        | Holding (%) | S.A.     |
| 1        | Adani Ports and SEZ            | Port             | 730          | 15,41,082     | 30.7        | 4.8         | 16.6        | 18.0        | 14.1        | 1.1        | 63.8        | C        |
| 2        | Container Corporation Of India | Logistics        | 593          | 3,63,688      | 43.9        | 3.3         | 18.9        | 4.6         | 6.7         | 0.0        | 54.8        | C        |
| 3        | Blue Dart Express              | Courier Services | 6,029        | 1,43,212      | 42.7        | 17.8        | 14.5        | 18.8        | 22.7        | 1.0        | 75.0        | C        |
| 4        | Allcargo Logistics             | Logistics        | 314          | 77,996        | 10.5        | 2.6         | 6.9         | 3.5         | 7.5         | 0.8        | 69.9        | C        |
| <b>5</b> | <b>TCI Express</b>             | <b>Logistics</b> | <b>1,830</b> | <b>70,463</b> | <b>52.0</b> | <b>13.5</b> | <b>37.3</b> | <b>26.2</b> | <b>34.2</b> | <b>0.0</b> | <b>66.7</b> | <b>S</b> |
| 6        | Aegis Logistics                | Logistics        | 195          | 68,340        | 20.8        | 3.1         | 12.8        | 14.4        | 16.3        | 0.2        | 58.1        | C        |
| 7        | Shipping Corporation Of India  | Shipping         | 115          | 53,357        | 6.7         | 0.6         | 5.0         | 7.9         | 5.5         | 0.4        | 63.8        | C        |
| 8        | Mazagon Dock Shipbuilders      | Ship Building    | 248          | 50,191        | 7.0         | 1.3         | -5.0        | 14.0        | 18.9        | 0.0        | 84.8        | C        |
| 9        | GE Shipping Company            | Shipping         | 342          | 49,238        | 10.0        | 0.6         | 4.7         | 12.7        | 9.6         | 0.7        | 29.2        | C        |
| 10       | Transport Corporation Of India | Logistics        | 585          | 44,335        | 16.8        | 3.3         | 11.2        | 12.0        | 12.5        | 0.2        | 66.5        | C        |
| 11       | Gujarat Pipavav Port           | Port             | 84           | 40,657        | 21.6        | 1.8         | 7.8         | 9.5         | 14.5        | 0.0        | 44.0        | C        |
| 12       | Cochin Shipyard                | Ship Building    | 304          | 40,080        | 7.6         | 0.9         | 2.3         | 15.7        | 21.7        | 0.0        | 72.9        | C        |
| 13       | VRL Logistics                  | Logistics        | 439          | 38,756        | 27.5        | 5.8         | 10.3        | 7.4         | 13.3        | 0.2        | 69.6        | S        |
| 14       | Mahindra Logistics             | Logistics        | 432          | 30,883        | 83.0        | 5.4         | 14.9        | 5.2         | 10.1        | 0.1        | 58.2        | C        |
| 15       | Seamec                         | Shipping         | 1,070        | 27,331        | 28.3        | 3.7         | 15.7        | 16.2        | 16.2        | 0.1        | 72.0        | C        |
| 16       | Garden Reach Shipbuilders      | Ship Building    | 231          | 26,439        | 13.2        | 2.1         | 2.8         | 14.1        | 20.1        | 0.0        | 74.5        | S        |
| 17       | GATI                           | Logistics        | 138          | 17,093        | 0.0         | 2.9         | 40.7        | -38.8       | -21.3       | 0.5        | 51.8        | C        |
| 18       | Dredging Corporation Of India  | Shipping         | 322          | 9,016         | 0.0         | 0.6         | 141.2       | -11.6       | -7.6        | 0.3        | 73.5        | S        |
| 19       | Arshiya                        | Logistics        | 33           | 8,590         | 0.0         | -1.7        | 21.1        | 0.0         | 0.9         | -7.7       | 45.5        | C        |
| 20       | Shreyas Shipping & Logistics   | Shipping         | 328          | 7,206         | 4.3         | 1.3         | 4.2         | 9.0         | 8.8         | 0.5        | 68.9        | C        |
| 21       | Agarwal Industrial Corporation | Logistics        | 468          | 6,126         | 9.7         | 2.3         | 6.9         | 22.9        | 20.4        | 0.7        | 58.6        | C        |
| 22       | Snowman Logistics              | Logistics        | 33           | 5,564         | 377.2       | 1.3         | 8.5         | 0.0         | 4.0         | 0.2        | 40.3        | S        |
| 23       | Navkar Corporation             | Logistics        | 36           | 5,411         | 12.0        | 0.3         | 5.4         | 0.9         | 3.9         | 0.3        | 69.0        | S        |
| 24       | Lancer Containers Lines        | Logistics        | 175          | 5,269         | 29.4        | 6.6         | 14.2        | 22.4        | 23.2        | 0.5        | 71.1        | S        |

Source: ACE Equity, SMIFS Research \*CMP as on 11-Mar-22 end; valuation based on TTM financials; balance sheet data like ROE, ROCE and D/E based on FY21 financials.

### OUR PICK: TCI Express Ltd - A safe play in Indian logistics sector growth story

We have coverage on **TCI Express Ltd**, which is way ahead of its peers in terms of generating return on investment.

**TCI Express Ltd** is the leading B2B express logistics company with an extensive network of more than 800 branches across the country covering 708 districts, possesses the capacity of servicing 40,000+ pickup and delivery points through its 5000+ containerized vehicles. The network efficiencies built over past few years has led to outpace the growth in profitability (~28% CAGR) over revenue growth (~3% CAGR) during FY17-21. **Continued focus and investments on technology has enabled company to stay ahead of the competition and deliver value added services to clients.**

**TCI Express is well positioned to capitalize on the growing opportunities in the domestic logistics space. The company to further strengthen its efficiencies and capabilities through automation, setting up new sorting centers, adding new branches and launch of new service.** Post Q3FY22 earnings, we have increased our **price target at Rs 2,181**, valuing the stock at **40x FY24e EPS**. We have a **“Buy”** rating on the stock.

Please click on link below for the detailed report:-

[TCI Express Ltd – Q3FY22 Result Update - SMIFS](#)

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